



**BLOCK TRADING AFFILIATE PROGRAMME
POLICY AND COMPENSATION PLAN
JANUARY 2021**

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1. INTRODUCTION

Welcome to the Block Trading Affiliate Programme (BT Affiliate Programme).

We are thrilled that you have joined us and look forward to sharing our knowledge with you..

Block Trading is an alternative investment research and analysis company which seeks to create value for its clients by providing relevant and reliable alternative investment market information - with specific focus on cryptocurrency.

We promote the use of discretionary cash / risk capital to create wealth.

We believe in the shared-value approach to doing business and we strongly believe in rewarding our BT Affiliates who share our services with a lucrative and generous commission. As you personally experience the value of our services you will also want to share these services with others.

As a BT Affiliate with Block Trading, you measure your own success! The financial reward you receive is based on your efforts to share our services whilst encouraging others to do the same. Thus, also empowering others to create a more prosperous future for themselves.

2. BLOCK TRADING MEMBERSHIP OPTIONS

There are two membership options available at Block Trading:

- i. Signals & Mentorship (“Retail”) Membership; and
- ii. BT Affiliate Membership

2.1. SIGNALS & MENTORSHIP (“RETAIL”) MEMBERSHIP

The Retail Membership costs R465-00 and is billed every calendar month, commencing on the date of members’ registration. In order to experience the full value of our services personally, we strongly recommend all BT Affiliate Members to also join as Retail Members.. This will add a lot of credibility when promoting the value of our services to prospective Referees (members referred by you) with the prospect of earning referral commissions and any applicable bonuses. The Retail Membership comes with access to all of Block Trading’s services but does not allow the Member to participate in the BT Affiliate Programme.

Referees with the Retail Membership **ONLY will count towards your referral commission calculation and any applicable bonuses (see example 2, paragraph 3.2 here below).**

2.2. BT AFFILIATE MEMBERSHIP

The BT Affiliate Membership costs R310-00 and is billed every calendar month, commencing on the date of members’ registration. The BT Affiliate Membership allows the member to participate in the BT Affiliate Programme and makes the member eligible to earn referral commissions and any applicable bonuses via the BT Affiliate Programme as well as access to additional resources, reports, tools and marketing material which has been made available via Block Trading’s Affiliate Area on our website.

Referees with the Retail Membership and BT Affiliate Membership (i.e. both memberships) **will count towards your referral commission calculation and any applicable bonuses (see example 1, paragraph 3.2 here below).**

Referees with the BT Affiliate Membership **ONLY will NOT count towards your referral commission calculation and any applicable bonuses.**

Note that prospective Referees may choose to join with either package, or both packages. In order to experience the value of our services personally, we strongly recommend all BT Affiliate Members join as Retail Members also.. Once subscribed to Block Trading, members may change their membership options at any time from their Admin Portal on our website.

If you have any further questions regarding either membership or both memberships, please contact our BT Affiliate Member support team at btaffiliate@blocktrading.co.za.

3. REFERRAL COMMISSION STRUCTURE

3.1. THE REFERRAL COMMISSION STRUCTURE OUTLINE

The referral commission structure is as follows:

Per Referee	Percentage	Retail only	Retail and BT Affiliate
Primary (Level 1)	30 %	R 139-50	R 232-50
Secondary (Level 2)	20 %	R 93-00	R 155-00
Tertiary (Level 3)	10 %	R 46-50	R 77-50

3.2. THE REFERRAL COMMISSION STRUCTURE - HOW IT WORKS

Referral commissions recur monthly and are not limited. Referral commissions are earned for as long as the Referee introduced by the BT Affiliate remains an active member of Block Trading.

BT Affiliates earn the rebate percentage and amount multiplied by the total number of Primary, Secondary and Tertiary Referees the BT Affiliate introduced to Block Trading each month respectively; and referral commissions are earned monthly.

For example (1) – Retail and BT Affiliate member referrals:

- If you refer 6 members (Primary);
- And all 6 members elect to be a BT Affiliate;
- And each one refers 3 additional members who also elect to be a BT Affiliate (Secondary);
- And each one refers 1 additional member who also elects to be a BT Affiliate (Tertiary);
- You will earn: $(6 \times R\ 232-50) + (6 \times 3 \times R\ 155-00) + (6 \times 3 \times 1 \times R\ 77-00) = R\ 5\ 518-00$ each month.

As another example (2) – Retail ONLY referrals and Retail and BT Affiliate member referrals:

- If, in addition to the referrals in example (1) above;
- You refer 4 members who subscribe to Retail ONLY (Primary); and
- Your Primary Referees refer 12 members who subscribe to Retail ONLY (Secondary); and
- Your Secondary Referees refer 18 member who subscribe to Retail ONLY (Tertiary);
- You will earn: $R\ 5\ 518-00 + (4 \times R\ 139-50) + (12 \times R\ 93-00) + (18 \times R\ 46-50) = R7\ 918-00$ each month.

Please note: BT Affiliates do NOT earn any referral commission for BT Affiliate ONLY Referees. **However,** should a BT Affiliate ONLY Referee refer Retail ONLY and / or Retail and BT Affiliate members to Block Trading, you will earn referral commission on Secondary and Tertiary members which the BT Affiliate ONLY Referees introduced to Block Trading (as per examples 1 & 2 here above).

4. FREE MEMBERSHIP BONUS

Any BT Affiliate who is also a Retail Member will stand a chance to qualify for a free Retail Membership subscription bonus “Free Membership Bonus”.

In order to qualify for the Free Membership Bonus, the BT Affiliate must introduce 3 Primary Referees to Block Trading in one calendar month. The Referees can be Retail ONLY referrals and/or Retail and BT Affiliate referrals. The Free Membership Bonus is cumulative, and carries over. The BT Affiliate can qualify for the Free Membership Bonus repeatedly.

For example (3):

- If the BT Affiliate introduces 3 Primary Referees in one calendar month, the BT Affiliate will receive a Free Membership Bonus for that calendar month.

- If the BT Affiliate introduces 3 Primary Referees in one calendar month and an additional 3 Primary Referees in one subsequent calendar month, the BT Affiliate will receive a Free Membership Bonus for each of the two calendar months.

- If the BT Affiliate introduces 9 Primary Referees in once calendar month and NIL Primary Referees subsequently, the BT Affiliate will receive the Free Membership Bonus for three consecutive months.

- If the BT Affiliate Introduces 5 Primary Referees in one calendar month and 1 Primary Referees in the following calendar month, the BT Affiliate will receive a Free Membership Bonus for two consecutive months.

5. MILESTONE BONUSES

TO BE CONFIRMED...

6. REFERRAL COMMISSION AND BONUS QUALIFICATION REQUIREMENTS

6.1. BT AFFILIATE MEMBERSHIP REQUIREMENT

In order to earn referral commissions and to qualify for any applicable bonuses, we require that the member is an active BT Affiliate. Please note that an active BT Affiliate is defined as a member with a registered BT Affiliate Membership and whose subscriptions are paid and up to date. If a member becomes a BT Affiliate by purchasing the BT Affiliate Membership on our website, that member would be eligible for any referral commissions, bonuses, potential promotions and bonuses and benefits of the BT Affiliate Programme.

A member without a registered BT Affiliate Membership will not be eligible for any referral commissions, bonuses, potential promotions and bonuses and benefits of the BT Affiliate Programme. ***It is your responsibility to ensure that your membership is active before introducing any prospective members to Block Trading.***

Furthermore, if the BT Affiliate subsequently unsubscribes or, whose BT Affiliate Membership subscriptions are unpaid or, past due or is deactivated for any reason, the BT Affiliate will retain all their Referees prior to unsubscribing or deactivation. Any referral commissions and bonuses which may have accumulated during the BT Affiliates period of unsubscribing or deactivation will however be forfeited by the BT Affiliate and will remain forfeited in subsequent months pending the settlement of the BT Affiliates subscription account.

Any members introduced by the BT Affiliate during the period of their unsubscribing or deactivation will not be credited to them, and the BT Affiliate will be required to settle their BT Affiliate subscription account before any members introduced by them will be credited to them in order to qualify for and earn referral commissions and any applicable bonuses.

6.2. PERSONAL REQUIREMENTS

There are no minimum personal requirements to earn referral commissions and to qualify for any applicable bonuses.

6.3. TEAM REQUIREMENTS

There are no minimum team / rank requirements to earn referral commissions and to qualify for any applicable bonuses.

6.4. DISTRIBUTION REQUIREMENTS

There are no minimum distribution requirements to earn referral commissions and to qualify for any applicable bonuses.

7. MONTHLY REFERRAL COMMISSION AND BONUS PAY-OUT

All referral commissions and any applicable bonuses pay-outs are calculated on a monthly basis and take account of all referrals and membership activities for the calendar month ending on the last day of every calendar month at midnight (GMT+2).

In order to qualify for referral commissions and any applicable bonuses, the BT must have an active membership and Referees must complete payment of their monthly fees by the last day of the calendar month at midnight (GMT+2) for the respective month.

Only active members will contribute towards referral commissions and any applicable bonuses calculation.

Your bank account will be debited with your monthly referral commissions and any applicable bonuses pay-outs by or on the 3rd calendar day of the following month each month.

For example (4): all Referees which subscribed during September up until and including the 30th of September will be considered for monthly referral commission and Free Membership Bonus to be paid out by the 3rd of October.

BT Affiliates will be emailed their activity reports on a monthly basis along with remittance advice for payments made to them and they may view their activity reports at any time via the Affiliate Area on our website.

BT Affiliates may view their referral commissions and bonuses history at any time via the Affiliate Area on our website.

Block Trading's payment processing service provider of choice is PayPal. Note that pay-outs are subject to potential processing fees at the discretion of Block Trading. It is the responsibility of each BT Affiliate to properly configure their e-wallet which will require additional information and documentation. Instructions for setting up the e-wallet are sent automatically to each BT Affiliate via the email address on file for their BT Affiliate account. For further assistance regarding the e-wallet, please contact btaffiliate@blocktrading.co.za.

8. BT AFFILIATE MEMBERSHIP BILLING AND PAYMENT

Block Trading will charge the default card on file for any active membership subscriptions which the BT Affiliate has. Referral commissions as well as any applicable bonuses will be paid out as laid out in Section Six above.

For example (4): if a BT Affiliate subscribed as a member on the 13th of September, their default card on file will be charged each month on the 13th calendar day of each month irrespective of what their referral commissions and any applicable bonuses are. Their referral commissions and any applicable bonuses will be paid out in full by or on the 3rd

calendar day of each subsequent month. i.e. in this example commencing on the 3rd of October.

9. BLOCK TRADING RISK-FREE ASSOCIATE PROGRAMME INCOME DISCLAIMER

Block Trading does not guarantee that BT Affiliates will earn income with the Block Trading Risk-Free Associate Programme. Any and all income examples explained in this Block Trading Risk-Free Associate Programme Policy are examples intended for educational purposes only. Success as a BT Affiliate with Block Trading requires successfully building a Referee base predominantly via direct marketing, which requires significant work on behalf of each individual BT Affiliate. Results will vary based on effort, marketing effectiveness, and many other miscellaneous factors outside the control of Block Trading.

For the full Income Disclaimer applicable to BT Affiliates please see the Block Trading Affiliate Programme Terms & Conditions: Section 3.2 Income Disclaimer. The Block Trading Affiliate Programme Terms & Conditions can be found on our website at www.blocktrading.co.za.

Block Trading maintains the right to amend the Block Trading Risk-Free Associate Programme Policy as necessary from time to time. Additional restrictions may apply.

For more information, additional questions or clarifications regarding the Block Trading Risk-Free Associate Programme, please contact our member support team at btaffiliate@blocktrading.co.za.